



GM25 25 Management at SCQF level 11

To attain the qualification candidates must complete 7 Units in total. This comprises:

- ◆ 3 mandatory Units
- ◆ 4 optional Units

Please note the table below shows the SSC identification codes listed alongside the corresponding SQA Unit codes. It is important that the SQA Unit codes are used in all your recording documentation and when your results are communicated to SQA.

Mandatory Units: Candidates must complete all 3 Units from this group

SQA code	SSC code	Title	SCQF level	SCQF credits
H8GW 04	CFAM&LBA1	Lead Your Organisation	11	13
HK3G 04	CFAM&LFE5	Manage Continuous Improvement	11	11
H422 04	CFAM&LCA1	Identify and Evaluate Opportunities for Innovation and Improvement	10	12

Optional Units: Candidates must complete 4 Units from this group

SQA code	SSC code	Title	SCQF level	SCQF credits
HK28 04	CFAM&LBA4	Evaluate Your Organisation's Operating Environment	11	14
HK27 04	CFAM&LAA3	Develop and Maintain Your Professional Networks	9	10
H8H3 04	CFAM&LBB4	Ensure Compliance with Legal, Regulatory, Ethical and Social Requirements	9	12
HK29 04	CFAM&LBA8	Develop Your Organisation's Values and Culture	11	14
HK2A 04	CFAM&LCA2	Plan Change	9	15
HF80 04	CFAM&LCA4	Implement Change	8	11
H69C 04	CFAM&LBA7	Promote Equality of Opportunity, Diversity and Inclusion	8	9
H8H5 04	CFAM&LBA6	Develop Strategic Business Plans	11	14
H58V 04	CFAM&LDD2	Develop and Sustain Productive Working	9	12

		Relationships with Stakeholders		
HA9N 04	CFAM&LBB1	Manage Risks to Your Organisation	11	11
HK2C 04	CFAM&LDA1	Plan the Workforce	11	12
H6PW 04	CFAM&LDD4	Develop and Sustain Collaborative Relationships with Other Organisations	11	6
HK2R 04	CFAM&LEB5	Optimise Effective Use of Technology	11	12
HK2V 04	CFAM&LEC1	Promote Knowledge Management and Sharing	11	7
HK34 04	CFAM&LFA4	Manage Programmes	10	9
HK3C 04	CFAM&LFD1	Develop a Customer-Focused Organisation	11	12
HK2M 04	CFAM&LEA2	Obtain Finance from External Sources	10	18
H429 04	CFAM&LBA5	Develop your Organisation's Vision and Strategy	11	14
H8H2 04	CFAM&LEB1	Provide Healthy, Safe, Secure and Productive Working Environments and Practices	7	7
H421 04	CFAM&LBB2	Develop, Maintain and Evaluate Business Continuity Plans and Arrangements	10	11
H423 04	CFAM&LCA3	Engage People in Change	10	8
H425 04	CFAM&LEA1	Identify and Justify Requirements for Financial Resources	10	8
H42A 04	CFAM&LEC2	Manage Information, Knowledge and Communication Systems	11	8
H428 04	CFAM&LFC2	Bid for Contracts	10	10
HK2Y 04	CFAM&LED4	Outsource Business Processes	9	9
H8H4 04	CFAM&LFB1	Develop Understanding of Your Markets and Customers	10	12
HK3F 04	CFAM&LFE4	Carry Out Quality Audits	10	6
HK39 04	CFAM&LFB5	Manage the Marketing of Products and Services	11	6
HK38 04	CFAM&LFB4	Manage the Development of Products and Services	10	6
HK30 04	CFAM&LFA1	Implement and Evaluate Strategic Business Plans	11	12